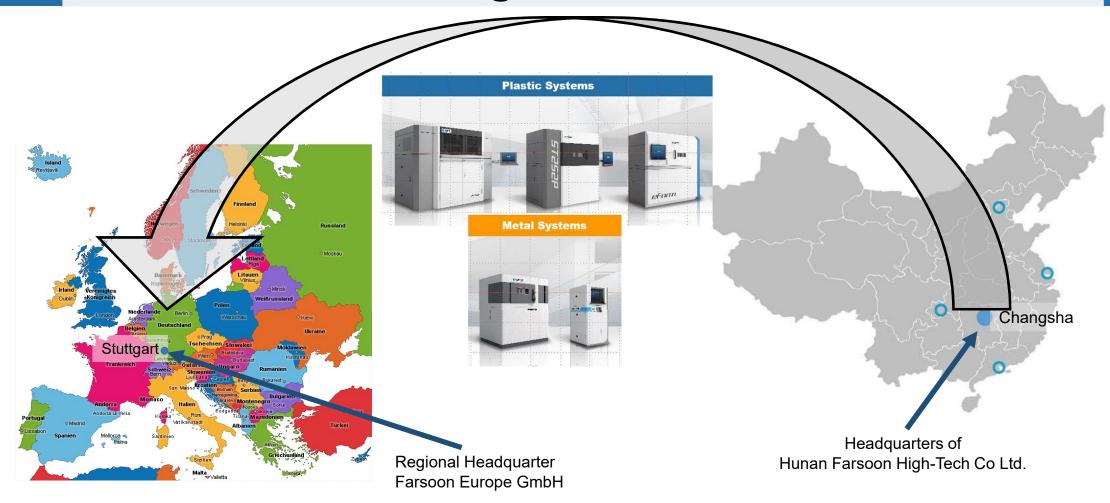


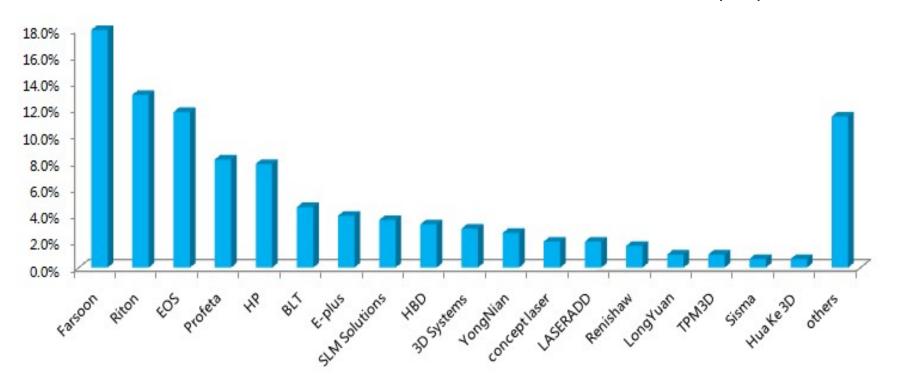
## We sell laser sintering machines Made in China





## We are No 1 in sintering systems in China

#### 2018 China Market Share of Powder Bed Fusion Machines (unit)



Source. Data by Farsoon Marketing Dept. (main Ocid only)



## Since 2017 we are expanding in a global scale





## Established laser machines portfolio





## **Auxiliary equipment**



Breakout Station



Breakout Station with integrated cylinder control unit



Independent cylinder control unit



Fork lift (metal)



Fork lift (Plastic)



Nitrogen generator

Air compressor



Wet Vaccum



Water Chiller



Powder mixer



Sand Blast unit



Metal Powder Sieve



Farsoon invites material companies to jointly innovate for better parts Auto-

Both use its main core competences to offer the optimal solutions for the customers







**AM** 

**Systems** 











**AM Parts** 

**Producers** 



Sports & Leisure

motive

Aerospace

> Industrial / Energy

Medical / Dental

## **Excellence in metal parts with Oerlikon powders**

## **œrlikon**



## AM Metal Powders

We offer AM tested metal powders with the technical support required for successful implementation. Reference mechanical properties, heat treatment and microstructure from our materials printed in relevant AM equipment give a foundation ready to be built upon. Our global sales and logistics network means we are ready to help you select the perfect materials for your specific application.

download datasheet download datasheet download datasheet
download datasheet
download datasheet

Source: https://www.oerlikon.com/am/en/offerings/metal-powders/



#### **LEHVOSS** powders for Farsoon machines







# LEHVOSS Group

#### **Our Competences**

















# LUVOSINT TPU X92A Elastic parts with high strength

## LUVOSINT PP 9703 WT Parts with high chemical resistance

Europe & Head Office Lehmann&Voss&Co. KG Absteruler 19 20354 Hamburg Germany Tel +49 40 44 197-250 Fax +49 40 44 197-487 Email: braconn@lehvoss.de North America LEHVOSS North America, LLC 185 South Broad Street Pawcaluck, CT 06379 USA Tel +1-855-881-3226 Fax +1 860 495 2047 Email into@letvioss.com Asia LEHVOSS (Shanghai) Chemical Trading Co., Ltd. Unit 4805 Maxito Centre 8 Xingo Road, Changning District Shanghai 20039i China Tel +86 21 6278 5181 Email inhighthrops on

We are members of:

















Any recommendations make for use of Selec's measters are made to the best of Selec's make to the desires successful the search experience of the Select between to be retailed in the second or the select between the results to be obtained and all such recommendations are non-thinding — as a with regard to the protection of third party singles —, do not constitute any representation and do not affect in any way buyers obligation to elemine and/or test the Selec's our goods with regard to their suitability for his buyer's purposes. No information price by the Select is to be construed in any way as a guarantee.





#### Farsoon produces PA1212 based powders

for sale in Europe (incl. Israel)

		FS3300PA	FS3401GB	FS3250MF
		Neat	Glass filled	Mineral filled
Modulus	MPa	1600	3500	6100
Tensile strength	MPa	46	44	51
Elongation at break	%	35	5	5



#### Total Materia Database helps you to find materials suitable for Farsoon machines



#### **Total Materia**

The world's most comprehensive materials database

Web: www.totalmateria.com

Contact: custservice@keytometals.com

Our Components:





















**Total Metals** 

PolyPLUS Extended Range DataPLUS

Enviro

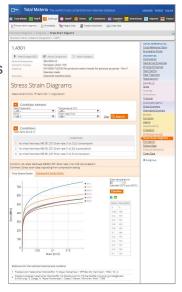
Compliance Suppliers

SmartComp

eXporter Tracker

#### What's Inside

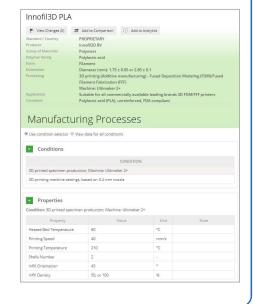
- ✓ Properties for 450,000+ Materials
- ✓ Metals, Polymers, Ceramics, Composites
- ✓ 74 Standard Development Organizations
- √ 150,000+ Stress-Strain Curves
- ✓ International Cross-Reference Tables
- Chemical Composition
- ✓ Mechanical and Physical Properties
- ✓ Multiple Material Comparison Options
- ✓ Property Estimation and Interpolation
- ✓ Data Export to CAE Software
- ✓ Identification of Unknown Materials



#### **3D Materials**

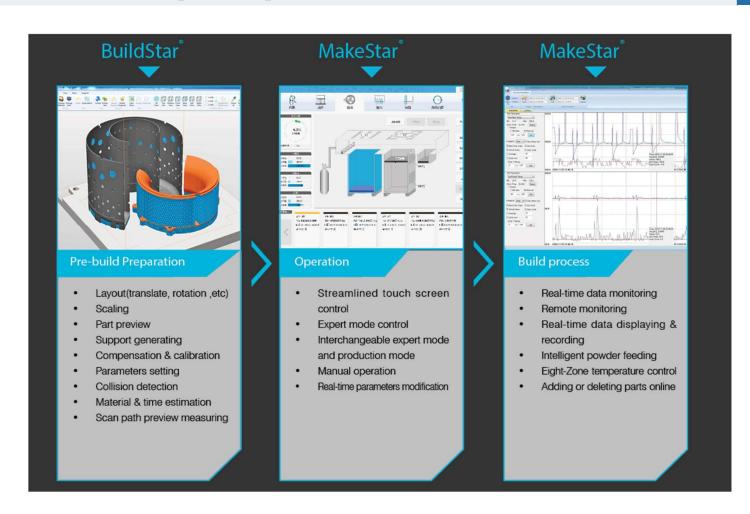
- 1000's of 3D materials
- >100 3D material producers
- Exposure, curing, manufacturing processes and much more

Property	Value	Unit	Note	
Impact Strength	14.2	kJ/m²	Charpy: Normal Test Method: ISO 179	-
	± 0.7		Test Metrou. ISO 179	-
	13.1	kJ/m²	I/m <sup>2</sup> Charpy; Parallel Test Method: ISO 179	_
	± 0.7			-
Flexural Strength	<65.7	MPa	Normal Test Method: ISO 178	-
	± 5.3		Test Mediod: DO 170	-
	<86.2	MPa	MPa Parallel Test Method: ISO 178	per per
	± 3.2		rest metrou. DO 176	-
Flexural Strain	4.1	96	Normal Test Method: ISO 178	-
	± 0.2		TEST MEDION DO 170	-
	3.8	96	Parallel Test Method: ISO 178	_
	± 0.2		1635 MEDIOD: 130 176	-



### Farsoon software has open parameters

- Fully in-house developed software solution
- Build preparation software
- Machine control software
- Open for customizing interfaces



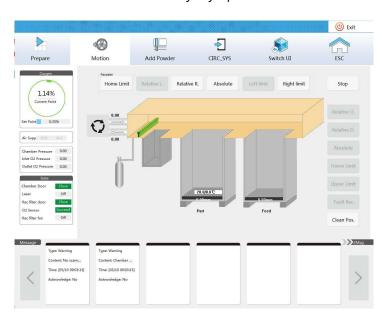


## MakeStar/BuildStar<sup>™</sup>: User friendly software:

#### switch between manufacturing and advanced user interface

#### **Manufacturing Interface**

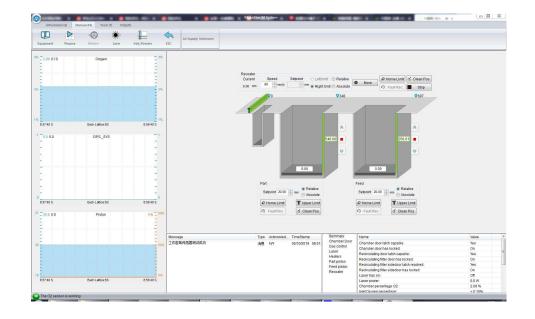
- Touch screen interface
- Streamlined operations
- for ease of everyday operations





#### **Advanced User Interface**

- Full access to machine parameters and information
- Powerful tool for optimizing build process

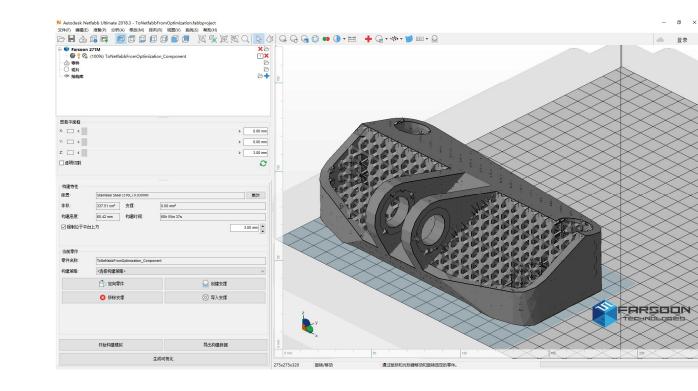




#### Software - Partnership with Autodesk Netfabb



- efficient build preparation
- tools for optimizing designs
- simulating metal additive processes and hybrid manufacturing
- planning for CNC postprocessing





#### The team behind wehelpyou@farsoon-eu.com

... and strongly supported by >250 people in our Headquarters





**Kock** 

2826









Simone

Riegler





Mourad

Mountassir



N.N.

Dirk Simon
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Derrer

(as of April 01)

Senior Business Development Manager
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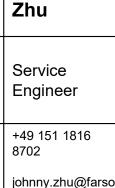


yan.hao@farsoon-

6423

eu.com





on-eu.com

**Johnny** 



## We establish representation by Agents regionally

 We systematically search agents qualified in additive manufacturing

Tender process starting for

Poland & Baltic

Spain & Portugal

Benelux

UK & Ireland

Dr. Diego Grasso, In-Tech srl

→ We take the responsibility to serve the customers



#### We offer services with highly qualified Engineers

#### Qualification of Service Engineer:

Farsoon continuously invests into the qualification of its Service Engineers. Level of education must be at least Bachelor's degree in Engineering. The Service Engineers are extensively trained in Farsoon Headquarters and must pass examinations before receiving the certification. Farsoon differentiates following 4 levels of certification:

Level 1	Level 2	Level 3	Level 4
<ul> <li>Operators' training</li> <li>Software training</li> <li>Standard safety training</li> <li>Basic phone &amp; e-mail support</li> <li>Mechanical checks of machine</li> </ul>	<ul> <li>Exchange of wear parts</li> <li>Basic troubleshooting of mechanical issues</li> <li>Apprentice machine repair</li> <li>Installing software upgrades</li> <li>Laser power calibration</li> </ul>	<ul> <li>Troubleshooting of mechanical, thermal &amp; electro-optical issues</li> <li>All aspects of preventive maintenance</li> <li>Electro-optical &amp; thermal machine calibrations</li> <li>Machine repairs</li> <li>Application support</li> </ul>	<ul> <li>Expert level machine installations &amp; repairs</li> <li>Technical services on beta-machines</li> <li>Advanced application support &amp; joint developments</li> <li>Advanced safety training</li> </ul>

Farsoon sends Service Engineers of at least Level 3 to customers.



#### You can select from 3 service levels

	On-demand Services	Silver Level Services	Gold Level Services
Labor costs	Invoiced per day	Included	Included
Preventive Maintenance (as specified below)	On-request, invoiced according to expenses	2 visits of 5 days each included	Up to 3 visits of 5 days each included
Software & hardware upgrades	Invoiced according to expenses Included in PM		Included in PM
Remote trouble-shooting	Excluded Qualified response within 72h* included		Qualified response within 36h* included
Application support (incl. material config files)	Excluded	Included	Included
Costs of wear parts	Invoiced according to expenses	Included	Included
Costs of spare parts	Invoiced according to expenses	Invoiced according to expenses	Included#
Travelling	Invoiced according to expenses	Included	Included
Accommodation	To be paid by customer directly	Included	Included



#### Farsoon innovates for AM series production

→ Continuous Additive Manufacturing Systems (CAMS)



#### **Metal Laser Sintering**

beta-FS421M

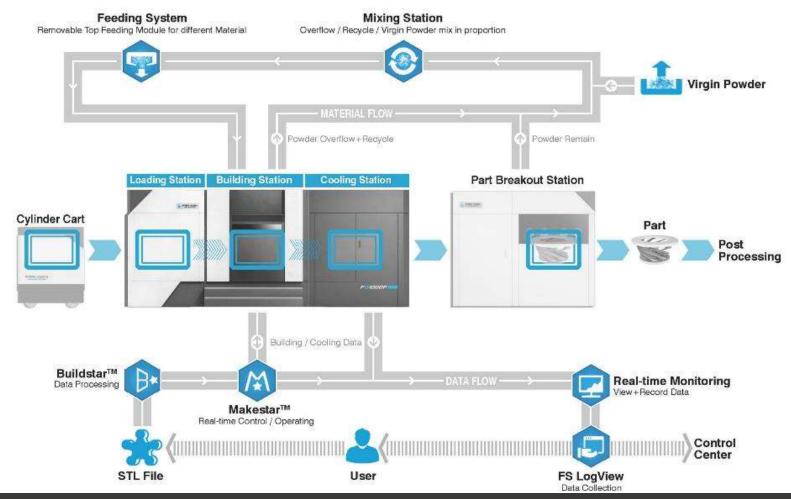
**FS721M** 

**Coming Soon** 





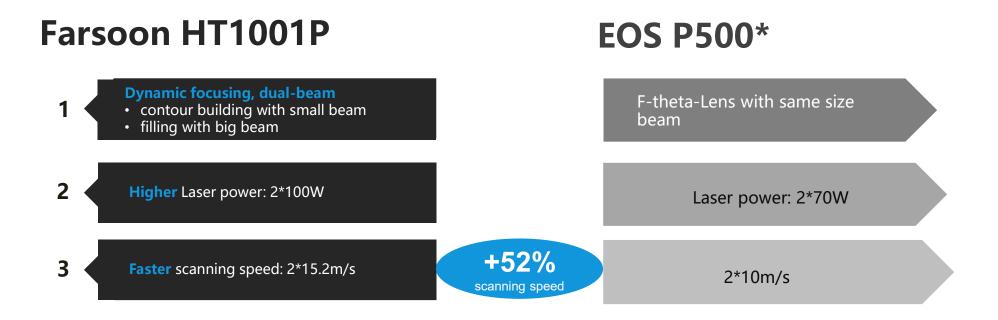
## Workflow for integration into manufacturing





## Higher productivity than competitive systems

higher scanning speed, higher laser power, dynamic focusing

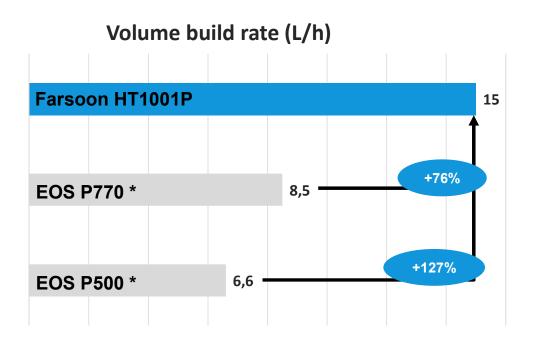


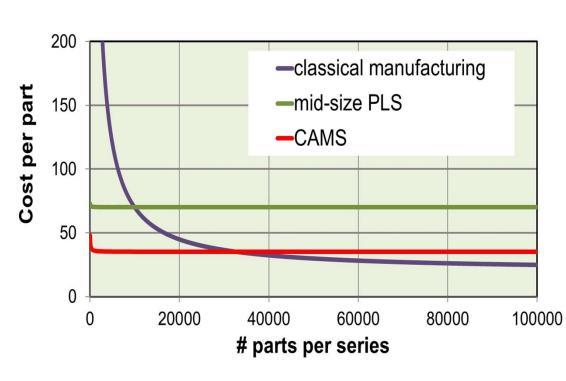
Fully digital, dynamic focusing ensure the high accuracy



<sup>\*</sup> source: https://www.eos.info/systeme\_loesungen/eos-p-500

# Farsoon HT1001P increases your competitiveness versus classical manufacturing





<sup>\*</sup> source: <a href="https://www.eos.info/systeme\_loesungen/eos-p-500">https://www.eos.info/systeme\_loesungen/eos-p-500</a>
https://cdn.eos.info/70a35a17f13f2106/ceb16c7556e3/EOS System Data Sheet EOS P 770 DE V6 Web.pdf



## Jabil (Florida) benchmarked Farsoon HT1001P





John Dulchinos
Vice President
Global Automation
and 3D Printing
Jabil Circuit, Inc.

"The platform's footprint and performance throughput could add yet another level of productivity to Jabil's growing portfolio of solutions (...) well suited for meeting our customers' requirements, especially in the aerospace and transportation industries."



# Modellbau Kurz signed Joint Development for beta-testing HT1001P in Gerlingen (Stuttgart)



#### **Goals of Collaboration:**

- Readiness level for full commercialization
- Highly productive fabrication of functional parts
- Industrially relevant parts made of engineering plastics, such as reinforced PA6
- Production of many parts at lower costs

## Farsoon FLIGHT<sup>TM</sup>: Do you want to beta-test now?

#### Fiber Laser

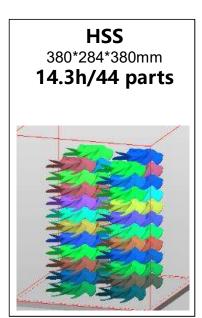
- 500W laser
- Longer laser life span
- Black plastic powders

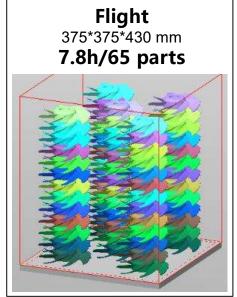
#### **Fast**

- Faster scanning speed
- Dynamic focusing
- 3x higher productivity compared to HSS/MJF

#### **Fine**

- Smaller laser spot size
- Improved surface quality
- fine detail as small as 0.3mm







#### We encourage you to talk with our customers

Part production

**End application** 





















id PRINT 3D









## Your benefits in working with Farsoon

Open for Your Objectives

Open for Your Challenges

## **OPEN FOR INDUSTRY**

Open for Diversity

Open for Your Sovereignty



## Our supply chain provides lead-times of 3 months

- Please place your request for quotations and orders to FARSOON Europe GmbH for ship-to in geography of Europe
  - Sales contract under European trade laws
  - Accounting in Euro
  - Regional contacts
  - Shorter response times
- Machines are made-to-order
  - Customization according to your specific needs
  - Full quality control with test builds in China
  - Typical lead-time ~3 months incl. delivery from China to Europe
- Warehouse in Europe ensure few days delivery times (as of 2019)
  - PA1212 based plastic powders
  - Spare parts & wearing parts

